

ChamberConnection

Your connection to the greater Hanover business community

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UNITED STATES CHAMBER OF COMMERCE

ACCREDITED



Mission: The Hanover Area Chamber of Commerce delivers value to its members and advances the interests of the business community.

Chamber to Recognize Its Volunteers & Members at September Breakfast

The Hanover Chamber will recognize its dedicated volunteers and members at the September 15th Eye-Opener Breakfast.

NicMar, Inc. dba NicMar Water
SERVICE 1st Realty, Inc.
Siegman Forced Air Systems, Inc.
Treasures

All are invited to attend this great recognition and networking event at Cross Keys Village - Brethren Home Community's Nicarry Meetinghouse at 7:30 a.m.

10th Anniversary Members

Becker & Strausbaugh, P.C.
Comcast Spotlight
Dutch's
Edward Jones Investments

This event is presented by Shippensburg University.

con't pg. 8
Recognition

50th Anniversary Members

Barley Snyder LLC
Hanover Public School District
Harry R. Holm Financial Advisory
Services
Lincoln Bus Lines, Inc.

25th Anniversary Members

Channell's Locksmith Shop
H & R Block Tax Returns
Keeney Chiropractic Clinic
Stanton S. Leboutitz, M.D., P.C.
C. Robert Martin
Miller, Brown, Ohm & Assoc.,
PC, CPA's
Rager, Lehman & Houck, P.C.
William W. Reichart, Inc.
Thrivent Financial for Lutherans/
George Pennewill

15th Anniversary Members

Hoffman Homes for Youth
Minuteman Press of Hanover



2009 - 25th Anniversary Members

Back row, l. to r.: Gary Laird, Hanover Chamber; Eric Lawrence, Delone Catholic High School; Dr. Daniel R. Trimmer, Conewago Valley School District; Ron Swartz, Hanover Orthopaedic Associates, Inc.; John Bartman, Snyders of Hanover; and Mike Brockhart, Snyder's of Hanover.

Middle row, l. to r.: Glenn Gobrecht, Glenn Gobrecht Photography; David Dubs, Hanover Clothing Co., Ernest Farley, Farley Jewelers; and Paul Wojciechowski, York County Economic Development Corporation.

Front row, l. to r.: Ken Cooper, Cooper Motors; Amanda Hartlaub, Adecco; Wayne Kenworthy, Kenworthy Funeral Home; Christina Rosensteel, Rosensteel Insurance; and Linda Baile, VNA of Hanover & Spring Grove.

HANOVER AREA CHAMBER OF COMMERCE

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Shannon Harvey, HACC-Gettysburg Campus

Secretary/Treasurer
Nikki Hoffman, Stambaugh-Ness, PC

Fritz Livelsberger, Senior Vice Chair
Utz Quality Foods

Sharon Kebil, Vice Chair
M & T Bank

Ryan Myers, Vice Chair
Rock Commercial Real Estate

Mark Riggs, Vice Chair
Staub, Riggs & Collins, Inc.

Ken Simms, Vice Chair
Wal-Mart South

Past Chair
Doug Cooper, The Evening Sun

BOARD OF DIRECTORS

Chad Clabaugh, PNC Bank

Bert Elsner, Elsner Engineering Works, Inc.

Drew Derreth, Hanover Valley Presbyterian Church

David Dubs, Hanover Clothing Co.

Robin Fitzpatrick, ACEDC

Mike Farley, Adams County National Bank

Nat Fissel, Smith Elliott Kearns & Co.

Dr. Barbara Kehr, South Western School District

George Kyriacou, Hanover Hospital

Rick Musselman, Hanover Public School District

Mike Moyer, C H Reed

Kristin Orwick, Cross Keys Village

Andy Riggle, Riggle & Associates

George Swartz, Esq., Mooney & Associates

Jeff Warner, Penn State York

CHAMBER STAFF

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Chamber Connection is a monthly publication of the Hanover Area Chamber of Commerce. For deadline information, please contact Melissa Speal at mspeal@hanoverchamber.com.

Did You Know . . .

This summer the post office has new rules for "floppy flats" ?



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Chamber Welcomes Two New Board Directors

The Hanover Area Chamber of Commerce welcomes its three new Board Directors: Nat Fissel and Rick Musselman.

“We are pleased that Fissel and Musselman have agreed to serve on our Board of Directors. Their expertise, background and input will enhance the make-up of our Board,” said Gary Laird, President, Hanover Chamber. “The more well-rounded our Board, the better the Chamber can truly represent the best interests of our members and community,” Laird added.



Nat Fissel, CPA, Smith Elliot Kearns & Co, LLC, has been with the company for seven years. Fissel graduated from Mount St. Mary's University in 2004. He

enjoys the Hanover area and chose to reside here upon college graduation. “I like the small town feel of Hanover, and being so close to metropolitan areas.”

Fissel intends to utilize skills learned in his professional career to help the Hanover Chamber prosper. “My goal is to make Hanover a better place for business and help the community prosper.” Fissel adds, “I am excited to work with and learn from my colleagues. The blend of career backgrounds helps bring an assortment of perspectives to the Chamber.”



Rick Musselman, Assistant Superintendent, Hanover Public School District, has been with the District since January. Musselman served seven and a half years

in active duty as a military officer, where he spent some time working for a maintenance company in Germany. Upon completion of his time with the military he ventured into the education field, where he spent five years teaching technology education. Administration was his next journey, where Musselman spent time being a vice principal, principal and eventually became director of curriculum.

“Let’s look at manufacturing! I love this industry and all aspects of the technical field.”

With the current trend in the economy there is more skilled labor that is needed to help keep jobs in the area. “We can create small businesses within our technology education classes with career emphasis inside the public school.” Doing this can give students the advantage to prosper in a Technical College atmosphere.

Musselman is excited to work with the Chamber team. “I want to tie in what we do here [Hanover schools] with local businesses.”

He enjoys the Hanover area because it is a small community and there is room for growth. “We can closely align the needs of the community to prepare our upcoming workforce and leaders.”

The Members Advantage Program (MAP)



A business Insurance program that has returned **over \$4.3 million** in premium dividends to its members.

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- Competitive pricing and comprehensive business insurance coverages
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Contact Melissa Speal at the Chamber today to learn how you can join.
717-637-6130



Look for us on



Hanover Hospital Receives Chest Pain Center Accreditation

Hanover Hospital received full Cycle III accreditation status from the Accreditation Review Committee in April.

Hanover Hospital's Chest Pain Center has demonstrated its expertise and commitment to quality patient care by meeting or exceeding a wide set of stringent criteria and completing onsite evaluations by a review team from the Society of Chest Pain Centers (SCPC).

"The accreditation from the SCPC shows the hospital's commitment to our community for chest pain treatment. We strive to assess and treat each patient quickly and accurately to do what is best for the patient," said Michael Denney,



D.O., Director of Emergency Services & Co-Director of the Chest Pain Center at Hanover Hospital.

According to Lawrence Freer, M.D., Ph.D., Cardiologist & Co-Director of the Chest Pain Center at Hanover Hospital, "Achieving Chest Pain Center

Accreditation is a commentary of how committed the physicians, support staff and administration are to providing acute cardiac care at a level set by national guidelines. We regard this effort as an opportunity to measure our performance against other hospitals similarly committed to excellence in cardiac care. This is an ongoing improvement

initiative (process) for our hospital."

With the rise of Chest Pain Centers came the need to establish standards designed to improve the consistency and quality of care provided to patients. The Society's accreditation process insures centers meet or exceed quality-of-care measures in acute cardiac medicine.

"Achieving hospital-wide accreditation for chest pain treatment can offer assurance to our patients that every step of the process used to sort out the cause of a patient's chest pain has been examined for any delays or lapses of treatment that could affect the outcome from a true cardiac event," explained Janet Cutsail, RN, BSN, Chest Pain Center Coordinator, Hanover Hospital.

For information about Chest Pain Center services at Hanover Hospital, contact Kathy Miller, R.N., BSN, MHA FACCA, Administrative Director, Heart & Vascular Institute and Community Health Improvement at 633-2158 or millerk@hanoverhospital.org.

Puzzled over your healthcare cost?



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Ribbon Cutting Ceremonies

Tender Care Pregnancy Consultation

600 Carlisle St., Suite B | Hanover | 633-1200 | www.tendercare.org



L. to r., front row: Karen Labutta, caregiver; Lois Knott, Why Knott Advertising; Ann Marie Ruppert, office manager; Debbie Royston, events coordinator; Michele Arrison, director; Dianna Boehm, board president; Mayor Ben Adams; Ellen Wentz, volunteer; Rachel and Emily Greenholt, and Kelly and Lillian Fuhrman, MOPS, Hanover First Church of God; Tina Timmons, volunteer. *Back row:* Teresa Wood, financial manager; Leroy Wentz, volunteer and June Crisafulli, receptionist. *Not pictured:* Sue Hoffman, RN.

Tender Care Pregnancy Consultation Services celebrated the opening of its new office, located at 600 Carlisle St. Suite B, Hanover, with a Ribbon Cutting Ceremony on Friday, June 25th.

Tender Care offers pregnancy testing, limited OB ultrasound, options counseling parenting classes and emergency baby supplies. All services are provided without cost in a safe, non-judgmental and confidential environment.

For more information and/or to schedule a confidential appointment in Hanover, please call 633-1200. Tender Care also has an office in Gettysburg at 1844 York Rd., please call 334-8613. You may also visit www.tendercare.org.

Goff Website Consultants

935 Oakwood Ave. | Spring Grove | 968-6930 | www.goffweb1.com

Goff Website Consultants (GWC) officially opened its doors in April. GWC is a full web development and design company that provides high-quality websites for affordable prices.

The husband and wife duo works directly with their customers to achieve the website they desire and need. Kim Goff, CEO/Web Developer and William Goff, Chief Technical Officer, create effective, attractive, easy to navigate, simple to understand and quick to load websites.

The Goff's want their customers to remain stress-free, while they take care of all the details.



L. to r. Ray Jones, W. Hal Wyatt, CPA, PC; Kim Goff, CEO/Web Developer, Goff Website Consultants; Gary Laird, Hanover Chamber; and Michele Shilling, PNC Bank and Chamber Ambassador.

Chamber Team Attends Chamber Day on Capitol Hill



Sharon Kebil, M & T Bank; Mark Riggs, Staub, Riggs & Collins; Ken Simms, Wal-Mart; and Gary Laird, Hanover Chamber, recently attended Chamber Day on Capitol Hill. The group met with legislators and participated in a Chamber roundtable with Chamber executives and volunteers from across the state. They also attended informational sessions on Environment and Energy, Unemployment Compensation, State Budget, and Education.

Pictured l. to r.: Gary Laird, Hanover Chamber; Ken Simms, Wal-Mart; Mark Riggs, Staub, Riggs & Collins; and Sharon Kebil, M & T Bank.

New Members

Consultants/Small Business

Tony Lardarello
Centrello, Inc.
1418 Baltimore St., Ste. 12-171
Hanover, PA 17331
253-1229

Fitness Centers

Brooks Rankin
Gold's Gym
1665 Broadway
Hanover, PA 17331
634-5336

Gift Shops

Deb Godfriaux
A Bit of Country
North Hanover Mall #814
1155 Carlisle St.
Hanover, PA 17325
630-8390

Insurance Agency

Douglas Dyer
PCI Insurance
417 Walnut St.
Harrisburg, PA 17101
720-5466

Business Brief



Hoffman Homes welcomes **C. Mitchell Snider** as its new Executive Director effective July 1, 2010.

Snider, a resident of Abbottstown, has been employed at Hoffman Homes since 1978, starting as a live-in Youth Care Worker with his wife Gail. He has served in various capacities since that time including Case Manager, Assistant

Director of Residential Services, Director of Finance, and most recently as Associate Director.

Snider holds a Bachelors degree in Education from Slippery Rock University and a Master of Business Administration from Mount Saint Mary's University.

"I am proud to be the third Executive Director at Hoffman Homes since 1960. We are facing a lot of challenges as we enter our second century of service to children and families. Fortunately, we have a lot of great employees who I know I can count on to provide the care and treatment needed by the children in our care," said Snider.

Shining Stars



Freedom Valley Worship Center
Gettysburg, PA

SAVE THIS DATE!!!

October 8, 2010

Silent Auction

7PM @ the Gettysburg Fire Hall

To benefit Shining Stars
Therapeutic Riding Program

VENDORS & BUSINESSES:
Can you donate a \$25 item
for this fundraising event?

CONTACT KAMI @ 717-253-3956

Like What You See? Reserve Your Ad Today for 2010 Rates

The Hanover Chamber presented the second edition of the Discover Hanover Magazine, and already members are asking how they can advertise in the next issue!

Through November 1, 2010, you can secure 2010 ad rates with just a signed contract. We will invoice you in January 2011.

This publication showcases many of the interesting and unique features of our great community.

If you have lived in the area your entire life or visiting for the first time, you will soon discover that Hanover has something for everyone - performing arts, history, architecture, parks, recreation and shopping.

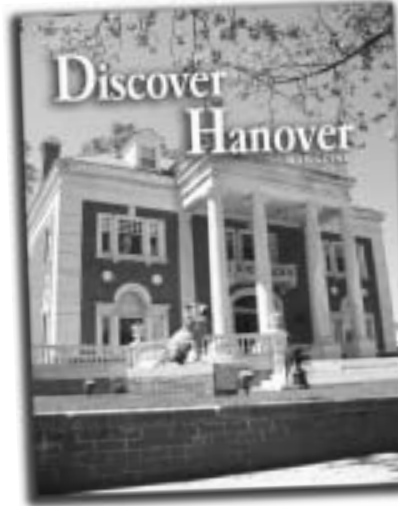
The first edition of Discover Hanover was such an overwhelming success that it required the Chamber to increase the number of printed copies for this edition and expand the distribution network.

We hope you enjoy the 2010 edition and please remember to use the business

listing in the magazine as a reference for shopping, dining, or choosing a professional service.

Each member has received a copy in the mail. Large quantities were delivered to lodging establishments and advertisers.

If you are interested in a supply of magazines for your business, please stop by the Chamber office.



To take advantage of the Early Bird Rate, please contact Melissa Speal, Marketing/PR Director, at 637.6130 or mspeal@hanoverchamber.com.

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What's New In Spring Grove?

Thistle Hill Professional Center

Hanover Hospital's Spring Grove services are moving and expanding into a new facility. The Thistle Hill Professional Center is located at 2030 Thistle Hill Drive, Spring Grove, PA. Thistle Hill Professional Center will offer a second Express Care and Hanover Medical Group Family Medicine; physical and occupational therapy; and laboratory, imaging and occupational health services.

Now Open!

EXPRESS CARE

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Treating:

- Coughs, Colds & Flu
- Eye & Ear Infections
- Stomach Aches
- Pulled & Strained Muscles
- Cuts & Scrapes
- Bites, Stings & Rashes

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- Sports, School & Driver's License Physicals
- Vaccinations & Flu Shots
- Pregnancy Testing

Now Open!

Laboratory Services

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Hours: Monday-Friday, 6:30 a.m.-4:30 p.m.

Services: • Blood Draws

Now Open!

Rehabilitation Center

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Physical & Occupational Therapy, specializing in:

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- Sports Medicine

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Phone: (717) 225-6654

Hours: General Radiology 8 a.m.-3 p.m., 7 days a week; Mammography by appointment

Services: • X-rays • Mammography

Opening August 2010

Occupational Health Services

Services: • Employee Injuries

Chamber Donates Bench in Honor of Festival Creator Ellie Naill

Twenty-seven years ago, resident Ellie Naill created what is now known as the Hanover Dutch Festival. To commemorate her memory, the Chamber and Naill's family worked together to place a bench in Downtown Hanover.

"We wanted to honor Ellie not only for her creation of the Dutch Festival, but for her love of the Hanover community," said Gary Laird, President, Hanover Chamber.

The bench is nestled alongside the antique Civil War cannons in the Center Square's southwest quadrant.



Recognition

Con't from pg. 1

Eichelberger Professional Building
Condominium
Gary's Meat Locker
Todd A. Gosnell Paving Contractor, Inc.
Charles Grubb
Hanover Area Council of Churches
The Performance Group
Elinor Albright Rebert, Esquire
Ruhlman Bros, Inc.
Say Plastics, Inc.
Sheppard Mansion Elegant Lodging &
Dining
Staiman Recycling/Hanover
Zimmerman Homes

5th Anniversary Members

Adamark Investments LLC
American Heart Association
American Tree & Stump Removal, Inc.
Apostolic Ministries
Harry L. Bubb Associates, Inc.
Central Pennsylvania Blood Bank
D & M Quality Homes, L.L.C.
Fischer Insurance Agency
G & S Foods, Inc. and TastySnack
Quality Foods, Inc
Hanover Area Human Resource Assoc.
Hanover Area Jaycees
L.J. Hofine, Inc.
Laurelwood Productions
Leonhardt Manufacturing Co. Inc.
Martin Design Group LLC
Prestige Apparel, LLC
Reichart Realty, Inc.
The Residence at Hanover Shoe - Senior
Residences

Shuman Heritage Printing
Strine's Heating & Air Conditioning
TempStar Staffing
The Village Pet Shoppe
Visiting Angels
Warehouse Gourmet & Catering Co.
WhyKnott Advertising
Yorktowne Townhomes

Volunteers

Executive Committee

Chair of the Board: **Shannon Harvey**,
HACC-Gettysburg Campus

Secretary/Treasurer: **Nikki Hoffman**,
Stambaugh-Ness, PC

Senior Vice Chair: **Fritz Livelsberger**,
Utz Quality Foods

Sharon Kebil, Vice Chair, M & T Bank

Ryan Myers, Vice Chair, Rock
Commercial Real Estate

Mark Riggs, Vice Chair, Staub, Riggs
& Collins, Inc.

Ken Simms, Vice Chair, Wal-Mart
South

Past Chair, **Doug Cooper**, Evening Sun

Board of Directors

Chad Clabaugh, PNC Bank
Bert Elsner, Elsner Engineering Works

Drew Derreth, Hanover Valley
Presbyterian Church
David Dubs, Hanover Clothing Co.
Robin Fitzpatrick, ACEDC
Mike Farley, Adams County
National Bank
Nat Fissel, Smith Elliott Kearns & Co.
Dr. Barbara Kehr, South Western School
District
George Kyriacou, Hanover Hospital
Rick Musselman, Hanover Public
School District
Mike Moyer, C H Reed
Kristin Orwick, Cross Keys Village
Andy Riggie, Riggie & Associates
George Swartz, Esq., Mooney & Assoc.
Jeff Warner, Penn State York

Committee Volunteers

Ambassador - **Bob Gotwalt**, Main St.
Restaurant
Awards & Recognition
Dutch Festival/Antique Car Show
Eye-Opener Breakfast - **Tammy
Gobrecht**, VNA
Golf Outing
Main Street Hanover
Workforce Development - **Paul
Wojciechowski**, YCEDC
Pro-Business Council

To register, please complete and return
the form on pg. 11.

Members Rated the Chamber Golf Outing as an "Ace"

A golfer's check list: descent weather, check; cooler, check; clubs, check; golf attire, check; having fun, double check! The 42nd Annual Golf Outing was a great opportunity for Chamber members to network while playing a round of golf.

Over 140 members gathered at South Hills Golf Course on June 23rd to take advantage of this occasion to meet with some of the area's leading business men and women.

The Chamber thanks the dedicated volunteers and sponsors for helping to make this year's event a winner!

Presenting Sponsor: DOCEO

Contributing Sponsors:

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Penn National Insurance
The Peak

Foursome Sponsors:

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HACC - Gettysburg Campus
Holtz Family Chiropractic
Jiffy Lube
Members 1st Federal Credit Union
Miller - Hanover, Inc.
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Riggle & Associates LLC
SKF USA Inc.
UTZ Quality Foods, Inc.
Vulcan Materials Company

Twosome Sponsors

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Fuhrman Insurance Agency
Fulton Bank
Northwest Savings Bank

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Rager, Lehman & Houck



Foursome works to line up the perfect shot.

Signs Now

The Glatfelter Agency

Hole-in-One Sponsors:

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Tami Bertsch- Adecco
Vicki Little - M&T Bank
Steve Livelsberger- M&T Bank
Betty Musselman- M&T Bank
Penny Rostamali, DOCEO
Julie Sterner- M&T Bank
Dot Wolford- M&T Bank

Donations:

Adecco Employment Services
Canteen Vending
DOCEO
Exclusive Hair Salon & Spa
Hanover Chamber Healthcare Plan
The Landing
Martin's Potato Chips, Inc.
Penn National Insurance
Snyder's of Hanover, Inc.
UTZ Quality Foods, Inc.
Warehouse Gourmet Catering Co.

For more networking opportunities, please visit hanoverchamber.com.



The Hanover Area Chamber of Commerce is pleased to offer our members an opportunity to have **up to 15 tickets FREE for the Tuesday, August 31, 2010, York Revolution game at Sovereign Bank Stadium versus the Long Island Ducks.**

The Chamber and the Revolution are proud to announce this partnership that could benefit all chamber members. Interested members can reserve up to 15 Field Box tickets, which are located in the main seating bowl at the ballpark. The August 31 game will feature the Dance Dance York Revolution contest, where the fans can vote on the best local dance group in York County. Gates open at 5:30 p.m. and the first pitch is schedule for 6:30 p.m.

To reserve your tickets, please contact John Gibson, Director of Business Development, York Revolution, at 801-4491 or jgibson@yorkrevolution.com.

All ticket requests should be received by the end of the business day on August 20; tickets will then be mailed to each company. If there are any general questions about the Revolution or questions about directions and parking, please visit www.yorkrevolution.com.

Eye-Opener Breakfast

Wednesday, August 18th, 7:30 a.m.

Homewood at Plum Creek
 Windows Dining Room
 100 Homewood Way | Hanover



Chair of the Day: JoAnn Smith, Director of Marketing
 Homewood at Plum Creek

Salutes:

- 3rd Idea** - new business
- American Tree & Stump Removal** - expansion
- Compleat Restoration** - new business
- Hoss's Steak & Sea House** - new manager
- South Hanover Automotive** - new business

\$11/member; \$13/non-member

Directions: Turn onto Westminster Ave. into Homewood complex. Turn right onto Homewood Way.

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Chamber Recognizes Members at June Breakfast



The Hanover Chamber saluted area businesses at its June Eye-Opener Breakfast held at On the Go Cafe. The purpose of the Eye-Opener Breakfast is to recognize individuals, businesses and organizations for positively contributing to the greater Hanover business community.

To register for the August 18th Eye-Opener Breakfast, please complete and return the form on the next page.

L. to r.: Dan Keller, FlexiTech Computers - New Business; Grace W. B. Elsner, Organization Development & Training, and Vice Chair, Visiting Nurse Association of Hanover & Spring Grove (VNA) - Chair of the Day; Penny Hoover, Hoover's Clean Sweep - New Business; Beth Widdowson, Homes by Keystone, Inc. - New Ownership; John Lewis, DOCEO - New Location; Danielle Kitner, Isaac's Famous Grilled Sandwiches - New Manager; and Linda Baile, RN, President/CEO, VNA - Breakfast sponsor.

Membership Mixer

Wednesday, August 11, 4:30 - 6:30 p.m.
 DOCEO
 600 Carlisle St., Hanover

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www.GreetingCardGal.com

Be Connected

Register for multiple events at one time!

Please complete form and return with payment to the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. You can also register by calling 637.6130, faxing 637.9127 or emailing office@hanoverchamber.com.

Events

RSVP

Investment

<input type="checkbox"/> August 11 Membership Mixer , 4:30 - 6:30 p.m. DOCEO, 600 Carlisle St., Hanover Attendees: _____	08/05	_____ complimentary
<input type="checkbox"/> August 18 Eye-Opener Breakfast , 7:30 a.m. <i>Sponsored by PNC Bank</i> Homewood at Plum Creek, Windows Dining Room Attendees: _____	08/11	_____ \$11/member
<input type="checkbox"/> September 15 Volunteer Recognition & Member Anniversary Breakfast , 7:30 a.m. <i>Sponsored by Shippensburg University & Susquehanna Bank</i> Cross Keys Village - Brethren Home Community, Nicarry Meetinghouse Attendees: _____	09/08	_____ \$11/member
		_____ Total

Business Name: _____ Address: _____

Phone: _____ Fax: _____ Email: _____

Please indicate payment preference. Check enclosed Please charge my credit card

Card No.: _____ Visa Mastercard Expiration: _____
(circle one)

 (Signature) (Date)



Advanced registration is greatly appreciated. Cancellations made within 48 hours of the event are nonrefundable.



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www.hanoverlogistics.com

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 717-630-0016

Hanover Terminal, Inc.
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 Hanover, PA 17331
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For a complete list of
upcoming events, please visit
www.hanoverchamber.com

Save Time & Money with Annual Subscription



Annual Eye-Opener Breakfast Subscription

For an annual fee of only \$130 per person, those in your organization who regularly attend the Chamber's Eye-Opener Breakfasts can take advantage of a special annual subscription rate. This special covers Breakfasts from September through August.

Preregistering with this Special Offer Means:

- ✓ You won't miss a Breakfast because you forgot to register
- ✓ You'll save money on administrative costs by having to write only one check for the entire year.
- ✓ You receive a reduced rate for the Breakfasts

FYI: If you cannot use your reservation for a specific month, you may send someone in your place. Just notify the Chamber office of the change. Unused reservations may not be transferred to another month.

Register on page 11 or by contacting the Chamber office at 637.6130 or office@hanoverchamber.com.

Breakfasts are prime networking opportunities!