

ChamberConnection

Your connection to the greater Hanover business community

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Mission: The Hanover Area Chamber of Commerce delivers value to its members and advances the interests of the business community.

Main Street Hanover Develops Organization

Main Street Hanover (MSH) is pleased to announce that it continues to make progress on the development of its work plan. Thanks to the Organization Committee, MSH's Articles of Incorporation were adopted. The group will soon begin forming a Board of Directors and approving by-laws.

"In addition to the Articles of Incorporation and the holiday activities, MSH is really making progress," says Gary Laird, President, Hanover Chamber. "We said from the beginning that success would be made in incremental steps. These steps help form a solid foundation for a strong organization," adds Laird.

Committees have been meeting regularly to advance the mission of Main Street Hanover, which "Brings together diverse community interests and resources to promote the economic vitality, architectural heritage, and cultural vibrancy of the downtown business district for the benefit of the greater Hanover area."

The Design and Promotion Committees worked together to coordinate the Downtown Clean-Up Day and the Christmas Tree Lighting Ceremony. The Design Committee is now focusing its efforts on beautification, parking and walking tours. The Promotion Committee will begin creating a logo for MSH and developing a collaborative marketing effort.

The Economic Restructuring Committee is actively developing a grant component to the existing facade loan program and meeting



Volunteers from South Western's Key Club helped clean up Downtown in time for the holidays.

with prospective property owners. In addition, the Committee will meet with a focus group of merchants to determine the best way to support niche groups.

The Chamber sincerely thanks all of the volunteers that have committed their time and

resources to MSH.

In addition, the Chamber and MSH thank all of those who prepared Downtown Hanover for the Christmas festivities, including clean-up, Santa's cabin, parade, tree lighting and decorations. We especially thank the Hanover Borough; Drew Derreth, Hanover Valley Presbyterian Church; SWAM Electric; South Western High School Key Club; Home Depot; Starbucks; Rene & Jessica Staub; and Link's Music. Additionally, we thank the Hanover Exchange Club, Hanover Lions Club, Hanover Rotary Club, and Hanover Kiwanis Club.

"The Christmas events in downtown Hanover is truly a community-wide effort. We

*con't pg. 8
Main Street Hanover*



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ACCREDITED



HANOVER AREA CHAMBER OF COMMERCE

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Secretary/Treasurer
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Dr. Barbara Kehr, South Western School District
George Kyriacou, Hanover Hospital
Mike Moyer, Hanover Lantern
Kristin Orwick, Cross Keys Village
Andy Riggle, Riggle & Associates
George Swartz, Esq., Mooney & Associates
Jeff Warner, Penn State York

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Chamber Connection is a monthly publication of the Hanover Area Chamber of Commerce. For deadline information, please contact Melissa Speal at mspeal@hanoverchamber.com.

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Chamber Wishes Laughlin Well



The Hanover Chamber wishes Kate Laughlin, Marketing/Administrative Coordinator much success in her future teaching endeavor.

“It has been a pleasure getting to know each and every one of you over the past four years,” said Laughlin.

“For two years I have been pursuing certification in Elementary Education. To continue this pursuit and reach my goal, I have accepted a position with Conewago Valley School District and am really looking forward to the new challenge. I will not be far away and will continue to stay active in our community,” adds Laughlin.

The Chamber thanks Laughlin for her years of service and dedication. She will surely be missed.

The Hanover Chamber thanks all of the members who renewed their 2009/2010 membership. We appreciate your continued support!

Listed are those that renewed at press time and as space allowed. Additional businesses will be listed in the next issue.

- Abbottstown Industries, Inc.
- Abbottstown Stamping
- Action Coach
- Adams County Economic Development Corporation
- Adams County National Bank
- Adams County Physical Therapy-Hanover
- Adams County Winery
- Adams Electric Cooperative, Inc.
- Adams Oral Surgery
- Adecco Employment Services
- Advanced Accounting Systems, Inc.
- Aerotek Staffing
- Affordable Computers, Inc.
- Aloha Animal Hospital, LLC
- American Heart Association
- American Tree & Stump Removal, Inc.
- American Xerographic Solutions
- Ameriprise Financial Services, Inc.
- Annunciation B.V.M. School
- Apostolic Ministries
- AquaPhoenix Scientific, Inc.
- Arentz Oil Service, Inc.
- ASJ Imaging Systems, Inc.
- AT & T Mobility
- Ed Aumen
- B & D Building & Development, Inc.
- B & P Roofing, LLC
- The Bailey Group
- Baker's Dress Shop
- bare Skin Care and Laser Center
- Barley Snyder LLC
- The Barry Group
- Bill Bateman's Bistro
- Baugher Motors, Inc.
- Bay City Seafood Co., Inc.
- Becker & Strausbaugh, P.C.
- Beebe's Tea Room
- The Beechmont Inn Bed & Breakfast
- BELCO Community Credit Union
- Bell Insurance, Inc.
- Big Brothers Big Sisters of York County
- Bituminous Paving Materials of York
- Bixler's Auto Service
- George H. Bixler, Inc.
- Black Rose Antiques & Collectibles
- Blouse Sign Co.
- Bon Ton Builders, Inc.
- Brewery Products Co., Inc.
- Briarwood Golf Clubs, Inc.
- Brickers French Fries
- Broadway Pharmacy
- Gordon L. Brown & Associates, Inc.
- Bruster's Real Ice Cream
- Susan P. Byrnes Health Education Center
- Harry L. Bubb Associates, Inc.
- Calvary Assembly of God
- CAM Innovation, Inc.
- Capital Blue Cross
- Capital Self Storage - Hanover
- Cartridge World - Hanover
- Cashman & O'Donnell, P.C
- CBY Systems
- Celebrate Gettysburg Magazine
- Central Pennsylvania Blood Bank
- CenturyLINK
- Champion Chevrolet-Mazda, Inc.
- Channell's Locksmith Shop, Inc.
- Choice Critical Care, Inc.
- Clair's Family Restaurant

Puzzled over your healthcare cost?



Featuring HealthAmerica
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 • Available for Chamber Members

The Hanover Area Chamber Healthcare Plan is provided by Stoudt Advisors. We represent all carriers for all types of employee benefits.

We also provide:
 • HR Consulting
 • Wellness Consulting



Partnered With



Finch Employees Earn Coveted Awards

Finch Services' technician Philip Dehoff recently achieved the coveted John Deere Advanced Technician Certification.

Dehoff has been a mechanic since high school and is a graduate of York County School of Technology. He has worked with John Deere

Company for eight years. Dehoff had serviced lawn and garden equipment for almost six years before transferring to the agricultural/compact side of the business.

Dehoff is the third technician with Finch Services, Inc. to have achieved this award.

In addition to Dehoff's accolades, two Finch Services' managers have received the prestigious John Deere Century Club Award.

This recognition was awarded to Doug



L. to r.: Brad Finch, Owner, Finch Services; Ben Smith, John Deere Company; Phil Dehoff, Finch Services Technician; and Doug Brown, Service Manager, Finch Services.



Doug Brown, Service Manager, Hanover.

Brown and Mitch Fisher, Parts and Service Managers, Finch Services, whom have shown the greatest percent increase in Parts Purchases over the previous year. Finch Services extends their gratitude to their customers and fellow employees for helping Brown and Fisher achieve this award.



Mitch Fisher, Parts Manager, Hanover.

To contact the Hanover location, please call 632-2345 or visit www.finchinc.com.

New Members

Automobiles - Repairing & Services

Jiffy Lube

Mike Faust

1075 George Street

Hanover, PA 17331

(717) 630-2259

Consultants

Durabante LLC

Michael McLaughlin

49 David Lee Drive

Hanover, PA 17331

(443) 895-6049

Consultants - Individuals

SendOut Cards

(Independent Distributor)

Stephanie M. Smith

2782 Hunterstown-Hampton Road

New Oxford, PA 17350

(717) 624-1464

The Pampered Chef

Kathi Fuhrman

565 Lincolnway Drive

York, PA 17408

(717) 965-4406

Distribution & Warehousing

Hanover Logistics

Kevin Davis

341 Moulstown Rd.

Hanover, PA 17331

(717) 630-0016

- more next page -

Martin's Potato Chips Receives Safety Grant



Martin's Potato Chips, located in Thomasville, recently received a safety grant from Penn National Insurance, which insures Martin's through the Hanover Area Chamber's Members Advantage Program. Martin's used the grant to purchase a portable defibrillator.

For more information about the Members Advantage Program, please contact the Hanover Chamber.

Pictured left, 1 to r.: William Greenawalt, The Glatfelter Agency; Michael Depro, Penn National Insurance; Cindy Glatfelter, human resources director, Martin's Potato Chips; and Kenneth Potter, Jr., president, Martin's Potato Chips

New Members

Employment Agencies & Services

SHS Staffing Solutions

Bradley Fuhrman
1010 Eichelberger Street, Ste. 3
Hanover, PA 17331
(717) 632-1650

Human Resource Consulting

Metz Strategic Solutions

Tony Metz
1553 Hearthside Drive
Chambersburg, PA 17202
(717) 491-2761

Newspapers - Retail & Wholesale

Carroll County Times

Charles W. Baker
201 Railroad Ave, P. O. Box 346
Westminster, MD 21157
(410) 857-7881

Non-Profit

Shining Stars Ministries

Brandy Crago
3185 York Road
Gettysburg, PA 17325
(717) 398-8327

Real Estate

Advance Realty Heritage

Eugene Bailiff
1150 W. Elm Ave.
Hanover, PA 17331
(717) 634-2729

Retailers

Fastenal Company

Shane Foreman
100 Kindig Lane, Unit #2
Hanover, PA 17331
(717) 632-4771

SendOut Cards Makes it Personal

"Changing lives one card at a time," is the mission of SendOutCards (SOC). A mission that Independent Distributor Stephanie Smith takes to heart.

"I enjoy being associated with a company that focuses on doing good for other people," says Smith.



Stephanie Smith, independent distributor, SendOut Cards.

The development of SOC began with Founder Kody Bateman. He had a message that he calls "promptings." He describes a "prompting" as an inclination to do something important—whether it's a simple 'communique' or a long-overdue expression.

Bateman's belief in promptings stems from the tragic loss of his brother. Leaving for a position in an NY advertising agency he had a strong prompting that he should slow down, give his brother a hug and tell him that he loved him. Instead he just honked and waved. Two months later he received the devastating news that his brother was killed in an industrial accident. From that day forward Bateman made a promise to his brother that he would always act on his promptings, and he would do everything in his power to help others do the same.

Smith was introduced to SOC through her sister who is also a Distributor. "For years, my sister talked so highly of SOC. She

knew I had an understanding of the importance of acknowledging and appreciating people. She felt that SOC would be a great fit for me both personally and professionally. It wasn't the right time in my life though to be an Entrepreneur," explained Smith. After experiencing a personal tragedy of her own, Smith did a lot of thinking.

A seasoned sales person with 22 years as a property and casualty broker, experience in orthopedic trauma sales equipment, and formerly in property case management with the Pennsylvania Interfaith Community Programs, Smith thought it was time to combine her sales strengths with her genuine love of people and embark on an exciting new career as an Independent Distributor for SendOutCards in May 2009.

"As a company, SOC continually does things to uplift people, and I love being a part of that," exclaims Smith!

SOC provides an innovative online tool. It's simple, fast, convenient and personal. "You just visit the website, select a card or create one of your own by uploading an image, add your personal message and press 'Send Card'," explains Smith. There is also an option to have your own handwriting font and signature. You can even include a gift or gift card. SOC then prints the card, stuffs it in an envelope, puts a stamp on it, addresses it, seals it and takes it to the post office. It's also easy on your budget. In fact, the cards are one-third the price of a national name-brand company's greeting cards.

"SOC is also a wonderful business tool. Whether you are looking to stay in front of your current customers, follow-up with a prospective customer, thank someone for a referral, or send a holiday card, SOC has something for all your needs. You can even execute a promotional postcard campaign for your business. In addition, SOC can e-mail you reminders to send a card or you can select all of your cards

Adams County Winery Featured on News

Adams County Winery was featured on WPMT Fox 43's Morning News show in November. Fox 43 broadcast three segments from the Winery, focusing on the wine making process and home wine-making classes.



For more information, please call 334.4631 or visit www.adamscountywinery.com

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Cards

Renewing Members*con't from pg. 3*

The Clarks Companies, N.A.
 Clearview Animal Hospital
 Clearview Car Wash
 Codori Memorials
 Harold Cohen, DMD PC
 Color Wheel Flooring America
 Columbia Cottage/Horst Group
 Columbia Gas of Pennsylvania, Inc.
 Comcast Spotlight
 Computer Works
 Conewago Contractors, Inc.
 Conewago Enterprises, Inc.
 Conewago Supply Co.
 Conewago Valley School District
 Conrad Printing Co., Inc.
 W. H. Cooke & Co., Inc.
 Cooper Motors, Inc.
 Country Home Real Estate
 Crabbs & Crabbs
 Cremer Florist and Greenhouses
 Andrew R. Crooks, CPA
 Cross Keys Village - The Brethren Home
 Community

Crouse Electric Co. LLC
 Crown Trophy
 Czapp & Griffith Plumbing & Heating
 D & D Overhead Door Co
 Dacco Erectors, Inc.
 Davidson H. & C. Co., Inc.
 C.S. Davidson, Inc.
 Delia's Inc.
 Delone Catholic High School
 Demarche Transportation, LLC
 Diana's Limousine Company
 Direct Brands, Inc.
 DL3 Systems, LLC.
 Doceo Office Solutions, LLC
 Domino's Pizza
 Ocker & Associates, PC
 Dorr Law Offices
 Dovetail Woodworks
 Dows Commercial Realty, LLC
 DRI Machine Shop, Inc.
 Dutch Country Restaurant
 Ivan C. Dutterer, Inc.
 East Coast Green, Inc.
 ECA Investment Group, Inc.
 Edward Jones Investments - Ellen Boyce

Edward Jones Investments - Bob
 Massaroni
 Eichelberger Performing Arts Center
 Eichelberger Professional Building
 Condominium
 Eiserman's, Inc.
 Elite Wood Classics, Inc.
 Elsner Engineering Works, Inc.
 Emmanuel United Church of Christ
 Empire Beauty School
 ERA Preferred Properties Real Estate, Inc.
 ESAB Welding & Cutting Products
 The Evening Sun
 Exclusive Hair Salon & Spa
 Stephen W. Eyer Jewelers
 Family First Health
 Farley's Jewelers
 Feltch's Machine Shop
 Fiducial Business Centers, Inc.
 Donald Fiery
 Finch Services, Inc.
 Dr. Michael B. Fink & Dr. John Grimes, Inc.
 Firestone Complete Auto Care

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at one time and set the system to send them out throughout the year. We also have a new product (SOCBox) that can be used in a fundraising capacity," explains Smith.

SOC is an international company and was recently ranked 158th out of 500 companies as "the fastest growing private companies in America" by Inc. 500 Magazine.

In addition to her SOC business, Smith works in companion care for the Visiting Angels and volunteers for VNA Hospice, performing companion care, bereavement support and fundraising. She also serves as an extraordinary minister for the Immaculate Conception Catholic Church.

For a personal demonstration or more information, please contact Stephanie Smith at 624-1464 or visit www.SendOutCards.com/StephanieSmith.

The Members Advantage Program (MAP)



A business insurance program that has returned
over \$4.3 million
 in premium dividends to its members.

- Offered exclusively to Chamber members
- Competitive pricing and comprehensive business insurance coverages
- Outstanding loss control, claim and customer services

Contact Melissa Speal at the Chamber
 today to learn how you can join.
 717-637-6130



Pennsylvania Free Enterprise Week Celebrates Business

Amid all of the country's economic woes we read about daily, there is a wonderful and unique program that is designed specifically to celebrate American private enterprise.

Pennsylvania Free Enterprise Week (PFEW) is celebrating 32 years of providing outstanding educational opportunities for Pennsylvania young people during its four sessions this summer. PFEW is open to all 10th and 11th grade students.

Completely funded, taught and staffed by practitioners from the Pennsylvania private sector, PFEW is world renowned for the quality of its curriculum and for the "emotional journey" that its participants take as they explore the American private enterprise system. With the challenges faced by the American economy, PFEW's important work has taken on even greater significance in recent years.

John Trombetta, President & CEO, Foundation for Free Enterprise Education (PFEW's parent organization) said, "Young people today are frequently 'off balance' by what is occurring in the broad American economy. The average 16-year-old has never experienced an economic downturn and certainly not one of the magnitude which our country is currently struggling through. Fortunately, PFEW...transform a young person's attitudes after they have spent seven days with some of Pennsylvania's outstanding business men and women."

Of the nearly 1,400 students who attended last summer: 97.7% reported that they had a better understanding of the American free enterprise system and their roles in it; 95.3% reported that PFEW would be helpful in choosing their

career; 96.8% related that PFEW would benefit their personal lives, and a whopping 97.5% wrote "my sponsor's money was well invested."



2009 PFEW student "management team" discussing their corporate strategy.

PFEW will run four individual sessions in July and August of 2010.

Applications are being accepted now and may be obtained through the

guidance office at any area school.

The students hear from speakers on a variety of topics that are germane to the private sector.

"You have given me a glimpse of the real world and the knowledge of what greatness I am capable of. This program has changed my life, now I feel confident about my future. PFEW gives a very

special opportunity for students to learn about business and ourselves that school alone cannot do," said student Caroline Margolis of Abington, PA.

The Hanover Chamber is proud to support PFEW and encourages local companies and civic organizations to provide sponsorship for our area students and, if possible, even volunteer for the sessions.

Each student attends PFEW on a fully tax-deductible \$525 scholarship (actual value is \$1,500) that is provided by a local firm or organization. The students wear the sponsor's name during the program and all scholarship providers are recognized in a variety of ways for their support. Students write to their sponsors following the program to report on what they have learned. PFEW is also an approved organization through the PA Educational Improvement Tax Credit (EITC) program.

For more information, visit www.pfew.org or contact Trombetta at (814) 833-9576 or john@pfew.org.

Students to Share "Introduction to Manufacturing" Experience at Breakfast

Ten high school students from Hanover and South Western participated in the Introduction to Manufacturing (ITM) program last fall and will share their experiences at the Hanover Chamber's Eye-Opener Breakfast in January.

ITM is an 18-week program designed to educate high school seniors about the manufacturing environment, potential career paths in manufacturing, and local career opportunities within the Hanover marketplace. The program is a partnership between the Hanover Area Chamber of Commerce, HACC - Gettysburg Campus, local school districts and area manufacturers. ITM also provides students with the opportunity to earn 1 - 3 college credits in engineering at HACC.

In addition to class instruction, students visit eight area manufacturers. Industry representatives provide students with an introduction to their business, a plant tour and information about operations and administration.

The Chamber thanks the following business for hosting the ITM students: Elsner Engineering Works, Glatfelter, Leonhardt Manufacturing, McClarin Plastics, R.H. Sheppard, SKF, Snyder's of Hanover and Utz Quality Foods.

Please register for the January Eye-Opener Breakfast on pg. 11 To participate in ITM or for more information, please contact the Hanover Chamber at 637.6130.

Main Street Hanover

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sincerely appreciate those that physically and financially volunteered their time and resources," added Laird.

Below is a list of businesses that contributed to the Christmas fund as of the date this publication went to press. Donations are still being accepted and appreciated.

All Wood Cabinets
American Legion Post #14
Andrew R. Crooks, CPA
Bell Insurance, Inc.
Charles E. Markle
Clair's Family Restaurant
Club 2000 Health & Fitness Center
Color Wheel Flooring America
Conrad Printing Co.
Delone Catholic High School

Dorr Law Offices
Elsner Engineering Works
G. Steven McKonly, P.C.
Gates & Gates, PC
Glenn Gobrecht Photography
Hanover Area Arts Guild
Hanover Capital Management
Hanover News Agency Inc
Harry M. Von Sas & Son
Hillside Pain Management
Homewood at Plum Creek
Just Vacations, Inc.
Keeney Chiropractic Clinic
Keith D. Smith Concrete Contractor, Inc.
Kenworthy Funeral Home, Inc.
Liberty Nissan, Inc.
Minuteman Press of Hanover
"Nicole's" The Lucky Spot Restaurant
On The Go Cafe & Catering
Panebaker Funeral Home
Singer Orthodontics
Smith & Company CPAs
Staff Music and Amusements



Visitors wait to see Santa at the cabin in downtown.

Stephen W. Eyer Jewelers
Theodore Jenkins
Treasures
Utz Quality Foods, Inc.
Warren Miller
Wetzel Funeral Home - Burial & Crematory
York Street Oil & Lube

For more information and to get involved in MSH, please contact the Chamber.



Please register by completing and returning the form on pg. 11 or by emailing Melissa Speal at mspeal@hanoverchamber.com.

Advanced registration is greatly appreciated. Cancellations made within 48 hours of the event are nonrefundable.



Two New Hanover Chamber Workshops

1 Leadership Styles

Presented by: David Wauls, CCE, LMA Consulting Group

Thursday, January 14th 8 - 11 a.m.
\$25/person; continental breakfast included
Hanover Chamber office

Leadership is not something you do to people, but something you do with people. Leadership provides managers/supervisors the flexibility to use the appropriate style to maximize results with employees. Its philosophy can be described as "Different Strokes for Different Folks." A Leader changes his/her style depending on the person he/she is working with and on the particular situation. Leaders believe that everyone is a potential performer. Some people just need a little help along the way.

2 Avoiding Legal Landmines

Presented by: Jennifer L. Craighead, Esq., Partner, Barley Snyder, LLC

Thursday, January 28th 11:30 a.m. - 1 p.m.
\$20/person; lunch included
Hanover Chamber office

This program will focus on how to avoid legal landmines in managing employees. Topics addressed include:

1. Documentation in the discipline, discharge and performance evaluation process;
2. Termination strategies to defeat unemployment compensation claims;
3. Employment Discrimination considerations in the termination process; and
4. How to manage legal risks in the context of layoffs and reductions in the workforce.

The program will conclude with a review of a workplace hypothetical termination situation.

Renewing Members

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Fischer Insurance Agency
 Flatbush Golf Course
 The Franklin Consulting Group
 FranNet of Central Pa
 Philip R. Friedman & Associates LLP, CPA
 Frock Bros. Trucking, Inc.
 Fulton Bank
 Furs By Susan
 G & S Foods, Inc. and TastySnack
 QualityFoods, Inc
 Dee Garber Studio
 Garrick Jewelers
 Gary's Meat Locker
 Law Offices of Douglas H. Gent
 Historic Gettysburg Hotel, est.1797
 Gettysburg Rental Center
 GHI Engineers & Surveyers
 Giant Food Store
 The Glatfelter Agency
 Glenn Gobrecht Photography
 Golden Visions Community Senior Ctr
 & Adult Daycare
 Golden Dragon
 Todd A. Gosnell Paving Contractor, Inc.
 Great Clips
 Greater Hanover Red Cross
 Charles Grubb
 Guthrie Memorial Library - Hanover's
 Public Library
 Guthrie, Nonemaker, Yingst & Hart
 H & R Block Tax Returns
 Jim Hall & Associates LLC
 Hampton Inn
 Hanover Anesthesiology & Pain
 Medicine, P.C.
 Hanover Area Arts Guild, Inc.
 Hanover Area Council of Churches
 Hanover Area Historical Society
 Hanover Area Human Resource Assoc.
 Hanover Area Jaycees
 Hanover Area YMCA
 Hanover Beverage Outlet, Inc.
 Hanover Bowling Centre, Inc.
 Hanover Building Systems
 Hanover Capital Management, Inc.
 Hanover Clothing Co.
 Hanover Community Church
 Hanover Community Players
 Hanover Concrete Co.
 Hanover Country Club
 Hanover Dodge - Chrysler Jeep
 Hanover Door
 Hanover Family Practice Assoc.

Hanover Foods Corporation
 Hanover Hall Nursing and Rehab Center
 Hanover Home & Garden
 Hanover Honda
 Hanover Hospital
 Hanover Ice Company
 Hanover Land Services, Inc.
 Hanover Lantern, Inc.
 Hanover News Agency Inc
 Hanover Optometric Associates
 Hanover Orthopaedic Assoc. Inc.
 Hanover Potato Products, Inc.
 Hanover Public School District
 Hanover Railside Family Diner
 Hanover Shoe Farms, Inc.
 Hanover Studio of Photography
 Hanover SurgiCenter, LLC.
 Hanover Symphony Orchestra
 Hanover Toyota/Scion/Lots For Less/
 Collision Center
 Hanover Transmission, LLC

Hanover Valley Presbyterian Church
 Hardee's
 Harrisburg Area Community College -
 Gettysburg Campus
 H.A.R.T. Center
 HBH Management, Inc
 HealthAmerica, Coventry Health Plan
 Hemler Family Eye Care
 Henson Paving Co., Inc.
 Herbert, Rowland, & Grubic, Inc.
 The Herr Tavern & Publick House
 Hilltop Self Storage
 Hillside Pain Management, PC
 Hilltop Country Barn
 Hilton Garden Inn
 Hofbrauhaus Restaurant
 Hoffman Homes for Youth
 L.J. Hofine, Inc.
 Holiday Inn Express
 Hollywood Tans
 Harry R.Holm Financial Advisory Services

Last Chance to Secure Your Ad in the 2010 Discover Hanover Magazine



2010

Discover Hanover MAGAZINE

Distribution:

~~7,000~~
10,000 annually

Magazine also featured on the Hanover Chamber's website that receives 125K hits monthly.

Categorical listing in back.

Ad sales close January 15th. Reserve your ad today with just a signed contract. Artwork is due February 1st. For ad rates and sizes, and to reserve your spot, please contact Melissa Speal, Marketing/Public Relations Director at 637-6130 or mspeal@hanoverchamber.com.

Due to the overwhelming response, we will print

10,000 of the upcoming issue!

Eye-Opener Breakfast

Wednesday, January 20, 7:30 a.m.

Dutch Country Restaurant
946 Baltimore St. | Hanover



Chairman of the Day: Tom Scholles, Director of Human Resources, Utz Quality Foods

Presentation: Learn more about the impact of the *Introduction to Manufacturing* program on local high school students and manufacturers. Presented by participating students from Hanover and South Western.

\$11/member; \$13/non-member

Sponsored by:



An amazing thing happens when you give to the community. It gives back.

At M&T Bank, we know how important it is to support those organizations that make our communities better places to live, work and grow. That's why we offer both our time and resources. What we all get in return is far more valuable.



Breakfast Salutes Businesses

The November Eye-Opener Breakfast was hosted by South Western High School, and sponsored by Hanover Chamber Healthcare Plan/StoudtAdvisors.

In addition to saluting area businesses for their achievements, the Chamber presented three exchange students with “Keys to the City” and recognized South Western School District for their 50th anniversary.



L. to r.: Keith Cramer, Quiznos Subs, new owner; Bob Marquette, Members First Federal Credit Union, new location; Christopher Beck, Irwin Funeral Home, new owner; Dan Day, Hanover Chamber Healthcare Plan/StoudtAdvisors, breakfast sponsor; Amy Diggs, Mode Maternity, new business; Debra Markle, Furs by Susan, 25th anniversary; Randy Kline, math instructor, South Western School District; and Walt Graves, South Western High School, 50th anniversary.

Membership Mixers



The Hanover Area Art Guild, located at 32 Carlisle St., hosted the November mixer. The 41st Fall Art & Craft Show showcased local artwork, artists in action, networking and hors d'oeuvres. *Pictured above:* Rebecca Yates Shorb, artist.

Upcoming Mixers

Tuesday, January 26, 4:30 – 6:30 p.m.

bare Skin Care and Laser Center
3130 Grandview Rd., Hanover

Wednesday, February 10, 11:30 a.m. – 1:30 p.m.

Exclusive Hair Salon & Spa
11 W. Clearview Rd., Hanover
Catered by: Victory Restaurant

Be Connected

Register for multiple events at one time!

Please complete form and return with payment to the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. You can also register by calling 637.6130, faxing 637.9127 or emailing Melissa Speal at mspeal@hanoverchamber.com.

| Events | RSVP | Investment |
|---|-------|---------------------|
| <input type="checkbox"/> January 14 Leadership Styles , 8 - 11 a.m. <i>Presented by: David Wauls, CCE, LMA Consulting Group</i> Attendees: _____ | 01/06 | _____ \$25/member |
| <input type="checkbox"/> January 20 Eye-Opener Breakfast , 7:30 a.m., Dutch Country Restaurant , 946 Baltimore St. <i>Sponsored by M & T Bank</i> Attendees: _____ | 01/14 | _____ \$11/member |
| <input type="checkbox"/> January 26 Membership Mixer , 4:30 – 6:30 p.m. bare Skin Care and Laser Center , 3130 Grandview Rd., Hanover Attendees: _____ | 01/19 | _____ Complimentary |
| <input type="checkbox"/> January 28 Avoiding Legal Landmines , 11:30 a.m. - 1 p.m. <i>Presented by: Jennifer L. Craighead, Esq., Partner, Barley Snyder, LLC</i> Attendees: _____ | 01/21 | _____ \$20/member |
| <input type="checkbox"/> February 10 Membership Mixer , 11:30 a.m. – 1:30 p.m. Exclusive Hair Salon & Spa, 11 W. Clearview Rd., Hanover Catered by: Victory Restaurant Attendees: _____ | 02/03 | _____ Complimentary |
| <input type="checkbox"/> February 17 Eye-Opener Breakfast , 7:30 a.m., Hanover location TBA <i>Sponsored by Cremer Florist</i> Attendees: _____ | 02/12 | _____ \$11/member |

Total: \$ _____

Business Name: _____ Address: _____

Phone: _____ Fax: _____ Email: _____

Please indicate payment preference. Check enclosed Please charge my credit card

Card No.: _____ Visa Mastercard Expiration: _____
(circle one)

 (Signature)

 (Date)



Advanced registration is greatly appreciated. Cancellations made within 48 hours of the event are nonrefundable.

For a complete list of program and events, please visit hanoverchamber.com or call 717.637.6130



HANOVER AREA
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