

# Chamber Connection

Your connection to the greater Hanover business community.

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Advantage of Your  
Benefits?**

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**Mission:** The Hanover Area Chamber of Commerce delivers value to its members and advances the interests of the business community.

**Main Street Hanover Receives Official Designation**

The Pennsylvania Department of Economic Development formally designated Main Street Hanover (MSH) as an official Keystone Main Street.



Funding priority and eligibility for businesses to apply for Neighborhood Assistance Enterprise Zone Tax Credits are currently available to the businesses located within the designation. Additionally, MSH is eligible to apply for an Implementation Grant and is eligible for training and technical assistance through the Pennsylvania Downtown Center.

The Main Street program is a comprehensive, community-based revitalization program developed in 1980 by the National Trust for Historic Preservation's Main Street Center. Main Street has transformed the way communities think about the revitalization and management of their commercial districts and downtowns.

For more information, please contact Katie Caples, Manager, Development and Main Street Hanover, York County Economic Alliance, at 637-6130 or kcaples@york-pa.org.

**Register today using the enclosed insert or at  
[hanoverchamber.chambermaster.com/events](http://hanoverchamber.chambermaster.com/events)**

## Hanover Area Chamber of Commerce

**Chair of the Board**  
**Mark Riggs**

Hanover Capital Management

**Secretary/Treasurer**

**Nat Fissel**, Smith Elliott Kearns & Co.

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**Mike Farley**, Northwest Savings Bank

**Julia Groft**, Manpower

**Kristin Orwick**, Wellspan

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**Board of Directors**

**Liam Behrens**, Hanover Area YMCA

**Bert Elsner**, Elsner Engineering Works

**Drew Derreth**, Hanover Valley  
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**Robin Fitzpatrick**, ACEDC

**Kevin Gulden**, Utz Quality Foods

**Mike Kelly**, York Traditions Bank

**Harry McKean**, New Age Associates

**Mike Moyer**, C H Reed

**Karen Nelson**, ACNB Bank

**Nikki Schroeder**, Ox Paper Tube

**Dr. John Scola**, Hanover Public  
School District

**Linda Siegle, Esq.**, Siegle Law

**Jeff Warner**, Penn State York

**Dr. Jill Wenrich**, South Western  
School District

**Jim Wissler**, Hanover Hospital

**Chamber Staff**

**Gary Laird**, President

glaird@hanoverchamber.com

**Ashley Kuhn**, Operations Coordinator

akuhn@hanoverchamber.com

**Melissa Speal, MBA**

Marketing/Public Relations Director

mspeal@hanoverchamber.com

**Laura Weaver**, Accounting Coordinator

lweaver@hanoverchamber.com

*Chamber Connection* is a monthly publication of the Hanover Area Chamber of Commerce. For deadline information, please contact Melissa Speal at mspeal@hanoverchamber.com.






## SMALL BUSINESS OF THE YEAR

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# Juggling too much?

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**Call us today! 717.718.8190**



## DenMark Can Reduce Your Telecommunication Expenses by 20%

The Hanover Chamber has partnered with DenMark Business Solutions to offer its members time and money.

DenMark is a telecommunications consulting company specializing in customer service. They can also become a single point of contact for all telecom needs you have. They have a history of saving companies money on their client's telecom costs.

“DenMark Business Solutions determined that we had an abundance of lines that were not being utilized, therefore reducing our local telephone bill by significant dollars annually. I would recommend DenMark to any organization that is looking for ways to decrease their expenses and are in need of an independent review of their current telecommunication needs.” - *Corey Schreffler, HIT Manager, Family First Health*

“We had several vendors review our needs and one did install a new system, which provided a very low and unpredictable quality. We asked DenMark to come back and reassess our problems and make the changes in install and equipment to improve our service. We appreciate DenMark’s patience and expertise as we work through our problematic situation.” - *John Connell, General Manager, The Cope Company Salt*



## Member Benefits

- ELECTRICITY PROCUREMENT
- NATURAL GAS MANAGEMENT
- ENERGY EFFICIENCY MEASURES
- GREEN ENERGY

*“We began working with APPI Energy because of the Hanover Area Chamber of Commerce endorsement. APPI Energy was able to negotiate our target price and we are very satisfied with our savings and budget certainty. The level of service has been outstanding and we receive constant updates and information from APPI Energy. This is a great benefit and one I recommend to other Chamber members.”*

*Kevin Davis, Manager of Logistics Services  
Hanover Logistics  
Hanover Area Chamber of Commerce Member*

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**\$7,637,202**

That's how much Chamber members who take advantage of The Members Advantage Program have earned in dividends. By purchasing their business insurance through Penn National Insurance, our program members tell us that often the dividend pays for their Chamber membership — and then some.

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Susan Stropparo • 717-852-8000

Melissa Speal • 717-637-6130

*\*Dividends are based on group loss experience, and are not guaranteed.*

## Speal Resigns to Pursue Own Business



After 12 years as the Marketing/PR Director for the Hanover Chamber, **Melissa Speal** has resigned to open **Preferred HealthStaff, Inc.**

(PHS), in Hanover. PHS is in-home care business that provides everything from companion care to transportation services.

Speal has a Masters Degree in Business Administration with a concentration in management from Eastern University and a Bachelor's Degree in Communications from Penn State University. She also serves on the YWCA Hanover and American Heart Association boards.

Speal's last day is May 30th. The Chamber staff and board of directors wish Speal well with her new endeavors.

## Kuhn Promoted to Operations Manager



**Ashley Kuhn, Hanover Chamber**, was recently promoted to Operations Manager. Prior to her promotion, she

served as Operations Coordinator for six months.

In addition to recruiting new members and focusing on workforce initiatives, Kuhn plans and executes all of the Chamber's special events.

Kuhn has six years of management and two years of sales experience. She is currently working toward her Business Administration degree from Elizabethtown College.

The Chamber and board of directors congratulate Kuhn on her well-deserved promotion.

## Chamber & York College Offer Scholarships

The Hanover Chamber, in partnership with York College of Pennsylvania will award two three-credit scholarships for the Fall 2014 term at the York campus.

York College makes these scholarships available through the Chamber twice a year to be awarded to individuals whose continued education promises to serve their own intellectual growth and professional development as well as their ability to contribute to the Hanover community.

Scholarships will cover the tuition of any one, 3-credit course offered during the Fall 2014 day or evening session. The recipient must pay the registration fees and the cost of textbooks. One scholarship will be awarded to each of two part-time students during the Fall and Spring semester.

All Hanover area residents are eligible to apply if (1) they are currently enrolled as a high school senior or (2) have a high school diploma, (3) do not already have a four-year college degree and (4) meet the current York College registration policy criteria for part-time matriculated or non-matriculated student. Former recipients are encouraged to apply.

Applications can be obtained at the Hanover Chamber office and online at <http://hanoverchamber.com/2014FallScholarshipHanoverApplication.pdf>.

Applicants must complete and return all material to the Hanover Chamber, 146 Carlisle St., Hanover, PA 17331 no later than 5 p.m. **Friday, June 20 2014.**



A better way to buy benefits

# Tired of juggling health care costs?

Instead of juggling health care benefits costs every year, wouldn't it be much more possible to set your health budget once and offer balanced coverage for happier employees? Now there's a better way to buy benefits. With Bright Choices Exchange you set the budget and let your employees personalize a benefits portfolio to get the right coverage at the right price. It's that simple. The result? You save money while you enhance your employee's satisfaction. So if you're tired of juggling stressful health care benefits costs every year, contact us for an introduction. You'll be glad you did!

**A Better Way to Buy Benefits:**

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- Employee builds a personalized benefits portfolio
- Balanced coverage for diverse risks
- Increased employee satisfaction
- Streamlined benefits administration
- Employer save \$\$\$ (no average 10-30%)

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[www.stoudtheadvisors.com](http://www.stoudtheadvisors.com)  
 240 Granite Run Drive, Suite 257, Lancaster, PA 17601



**Elsner Engineering Works, Inc.**

90th Anniversary Open House  
475 Fame Ave., Hanover | 637-5991



Elsner Employee Russell Steich runs one of the milling machines.

Elsner Engineering Works held an Open House that featured tours and demonstrations as part of its 90th anniversary celebration. Members from the business community were invited to learn more about Elsner’s latest technological upgrades in a guided tour.

**White Rose Credit Union**

1000 Carlisle St., Hanover | 818-3588  
www.whiterosecu.com



L. to r.: Mark Zigler, Tina Shiller, Barbara Hare, Deb Kauffman, Ruth Anna Krouse, Brooke Shaffer, Tamika Baker.

White Rose Credit Union offers an array of products and services, and is one of the fastest growing Credit Unions in York and Adam's Counties

**Belco Community Credit Union**

New Location: 21 Wilson Ave., Hanover  
(800) 642-4482 | www.belco.org



L. to r.: Richard Lytle, Board of Directors; Lonny Maurer, President/CEO; Heather Cluck, Regional Branch Manager; Denise Burge, Hanover Branch Manager; Wendy Abplanalp, Hanover Member Service Representative II; Brittany Hewitt, Hanover Member Service Representative; and Amey Sgrignoli, Acting President/CEO.

Coming Fall 2014 at the Gateway Hanover Shopping Center, Belco Community Credit Union will open its doors at 221 Wilson Ave., Hanover.

Belco is a full-service financial institution that has been serving the South Central Pennsylvania region since 1939. Their current office is located at 110 W. Eisenhower Dr, Hanover.

**Business Brief**

**GIG Names New General Council**



**Glatfelter Insurance Group (GIG)**, an all-lines, full-service insurance broker and national program manager, today announced the hiring of a new general counsel, **Jeffrey Norton**. Norton replaces Glatfelter’s former general counsel, who retired at the end of 2013.

Norton has worked in both private practice and as assistant general counsel and general counsel for two different public companies, Exelon/PECO Energy and Glatfelter Paper Company. He most recently was a partner with the law firm of Eckert Seamans. Norton has a very broad range of experience in both private practice and as corporate counsel with expertise in the areas of Regulatory Compliance, Commercial Banking, Litigation and Risk Management, Employment Law, Mergers & Acquisitions, Intellectual Property, Transactions/Contracts and Corporate Governance.

Norton is a graduate of Washington and Jefferson College with a Bachelor of Arts in Economics, earned his Juris Doctor from the University of Pittsburgh School of Law and received his Master of Business Administration from Villanova University.

## YWCA Hanover Welcomes Shaffer as New Director



The YWCA Hanover welcomes **Jody Shaffer** as its new Executive Director.

Shaffer's professional background includes 22 years of experience at the Hanover Area YMCA, holding positions such as Youth and Family Director, Senior Program Director, Associate Executive Director and Chief Operation Officer. Most recently, Shaffer was the General Manager for the East Berlin Area Fitness Center.

She earned a Bachelor of Science Degree in Behavior Science and Psychology from York College of PA, graduating Cum Laude.

Shaffer has also served on several community Board of Directors and been active in community organizations throughout her career.

## Chiaruttini Named as Women of Influence Award Recipient



**Stock and Leader** is pleased to announce that Partner and Chair of the Environmental Law practice, **Alexandra Chiaruttini**, has been named an award

recipient of the 2014 Women of Influence awards.

Chiaruttini was selected as one of the honorees by the judges for her leadership and achievements within Stock and Leader, the field of environmental law, as well as for her contributions to the community.

"We are proud of Alex's passionate representation of our clients in environmental matters, her significant contribution to our firm, and her extraordinary dedication to the field of environmental law in Pennsylvania," said Ron Hershner, Managing Partner of Stock and Leader.

## Kebil-Whisler Promoted to VP



M&T Bank is proud to announce that **Sharon Kebil-Whisler** has been promoted to Vice President, Business & Professional Banking. Kebil-Whisler works

out of the Hanover office and has been a Relationship Manager with M&T Bank for 6 years. She graduated from Millersville University with a Bachelor of Science Degree in Business Administration and is involved in various local Boards and committees.

## York County Economic Alliance Announces New Hires



**The York County Economic Alliance** is pleased to announce the addition of three new team members. **David Cook** is the new Director, Member Development.

Prior to joining the YCEA, Cook worked at Phillips Office Solutions and brings more than 23 years of experience in business-to-business sales and sales management. In addition to his extensive sales background, Cook also holds a Bachelor of Science degree in Biblical Studies from Lancaster Bible College and an Associate of Arts degree in business administration from the Community College of Baltimore.



Prior to joining the Economic Alliance team, **Kim Lentz**, Director, Member Relations, worked at Susquehanna Real Estate and brings more than 25 of experience in marketing and communications. Kim holds a Bachelor of Science degree in Business Administration and Marketing. In addition, Lentz currently serves on the YWCA Board of Directors and is a past board member and chair of Downtown, Inc.



**Amy Smith**, Member Services Coordinator, holds a Bachelor of Science degree in Education from Edinboro University and brings experience in the fields of

education, training, customer service and finance.

The York County Economic Alliance is a collaboration of dedicated entities that together is the single source for action and information that helps businesses, education and government create a flourishing commerce environment and build stronger communities.

For more information, visit [www.ycea-pa.org](http://www.ycea-pa.org).

## Welcome New Member

### Automobile Dealers - Used Cars

#### **Top Sales One, Inc.**

Carl Chrisman  
440 Black Rock Rd., Hanover  
632-5694

### Consultants

#### **Growth Team Strategies (Start Up Philly, Inc.)**

Doug Howard  
1 Center Square, Hanover  
(433) 583-4862

### Financial Institutions

#### **Santander - Baltimore Pike**

James King  
1700 Baltimore Pk., Hanover  
637-2000

#### **White Rose Credit Union**

Jen Swanner  
1001 Carlisle St., Hanover  
818-3588

### Transportation

#### **Your Special Occasion Limousine**

Jim Fletcher  
1800 Baltimore Pk., Hanover  
410-916-0428



## HAHRA Presents Outstanding Volunteer Service Awards

The Hanover Area Human Resource Association (HAHRA) presented Julia Groft and Kim Wolfrom with an award for their outstanding volunteer service.

The recipient of the 2013 "HAHRA Contribution Award" was Julia Groft. Groft has served as HAHRA's Treasurer for the past two years. She is currently HAHRA's Vice President, Co-Chair for the Seminar Committee, and a member of the Professional Development Committee. She is also a Board Member of the Hanover Area Young Professionals and the Hanover Area Chamber of Commerce. Groft is employed by Manpower as the Branch Manager for both Hanover and York locations. She has recently received

her PHR certification.

The recipient of the 2013 "HR Excellence Award" was Kim Wolfrom. Wolfrom has served as HAHRA's Secretary for the past two years. She is currently HAHRA's Treasurer and Chair of the Professional Development Committee. She is also a member of HAMA where she serves as the Education Chair and conducts leadership and management classes for its members. Wolfrom is employed by the Sheridan Press as their Director of Human Resources. She is



L. to r.: HAHRA President Amanda Hartlaub, Ox Paper Tube poses with recipients; Julia Groft, Manpower and Kim Wolfrom, Sheridan Press.

currently working on a Master's Degree at Post University and maintains her SPHR certification.

## Women's Show Wins PAB Award for Outstanding Station Sponsored Event

The Peak 98.5/Smart Magazine Women's Show presented by Memorial Hospital has won the Outstanding Station Sponsored Event Award in the 2014 Awards for Excellence in Broadcasting Competition presented by the Pennsylvania Association of Broadcasters (PAB). This award is given to the best promoted and best

presented radio station sponsored event.

"We share the acceptance and recognition for this prestigious award with the York and Hanover communities," said Joan McAnall, Co-President of 98.5 The Peak. "Winning this award would not have been possible without the support of the

Women's Show sponsors, vendors and attendees, not to mention the talented core of people who put together the show on a yearly basis. Thank you all."

The Women's Show, held annually during the first weekend in October at the York Expo Center, is a two-day event that caters to the interests of women. Every year, the Women's Show features entertainment options including exhibits, fashion shows, performances, shopping, seminars, cooking demonstrations and prizes (no purchase necessary to win). Nearly 12,000 people attended in 2013, and even more are expected at this year's show on October 4 and 5.

Previous PAB awards won by The Peak and its sister station, WHVR, include Outstanding Radio Feature Story/Report/Series in 2010 and 2011 for the Opry Showcase, Outstanding Local Radio Personality/Team in 2009 and 2010 for the Peak Morning Show with Davy Crockett, Best Radio Public Service Campaign in 2001 for the Feed a Friend Marathon and Best Radio Station Promotion Campaign in 2001.

The Women's Show is presented by Memorial Hospital and sponsored by Weis Markets and Advanced Vein & Laser Center. The Women's Show headquarters can be reached at 637-3831 or online at [www.thepeak985.com](http://www.thepeak985.com) and the PAB can be reached at [www.pab.org](http://www.pab.org).

### Listen to Win Up to \$1,500!\*



**Play Hi Lo de Mayo on 98.5 The Peak**

*Start the summer off right with cash in your pocket!*

- **Starting May 5, you could win cash prizes from \$500 up to \$1,500!\***
- **Multiple jackpots will be given away throughout the month of May.**

**Listen to 98.5 The Peak to find out how to win!**

\*No purchase necessary. Must be 21 to win. Only one cash prize per person.

**[www.thepeak985.com](http://www.thepeak985.com)**

## Local High School Students Participate in YCALs Career Opportunities Day

Approximately 170 York County high school juniors and seniors, some from Spring Grove, Hanover and South Western districts, attended Career Opportunities Day in March at HACC's York Campus.

The event was the culmination of the Career Opportunities Program (COPS), an in-school curriculum available to York County High School juniors and seniors preparing to enter the professional workforce. COPS provides students with the opportunity to work with local human resource professionals to develop

knowledge and skills pertaining to job preparedness.

Students had the opportunity to attend three breakout sessions pertaining to one of the 16 National Career Clusters as well as a Soft Skills Workshop and a Post-Secondary Expo. The Expo allowed the students to interact with post-secondary institutions to help them understand their options upon graduation.

“As an entity that is inextricably tied to the community, HACC, Central Pennsylvania’s



Community College, is happy to partner with the York County Alliance for Learning and host the annual Career Opportunities Day at our York Campus,” stated Tim Barshinger, Career Services Coordinator at HACC York, “This event serves between 150-200 high school students each year, giving them insight into careers and teaching them about the skills necessary to be successful. It is our pleasure to be a supporter of this event, and it is central to our purpose as a community college.”

YCAL, an allied entity of the York County Economic Alliance, staffed by the York County Economic Alliance’s Office of Workforce Development (OWD), is a non-profit organization that works with businesses and schools to provide career education, relevant academic experiences, and work based experiences for students and educators in York County. Career Opportunities is a YCAL program offered in high schools throughout York County.

For more information, please visit [www.ycal.us](http://www.ycal.us).



## Enlightened Learning Center Hosts Paint Nights

Enlightened Learning Center’s (ELC) Paint Nights are designed to encourage participants to be creative in a fun, relaxing environment. Paint Nights support the Center’s scholarship fund. ELC provides the inspiration and painting supplies, while participants bring the fun (BYOB) to drink responsibly and paint socially.

Register today for these upcoming Paint Nights: May 16 and June 20. You can visit their Facebook page, call to register 717.630.8218, or sign up to get on the mailing list via [www.enlightenedlearning.org](http://www.enlightenedlearning.org).



# 17th Annual Golf Benefit



**Monday, June 9, 2014**

**Hanover Country Club • 12:30 Shotgun Start**

For questions concerning this event, please contact the Development Office  
(717) 359-7148 x 1404 or [fgarman@hoffmanhomes.com](mailto:fgarman@hoffmanhomes.com)

[www.hoffmanhomes.com](http://www.hoffmanhomes.com)



## Celebrate Mothers with May Flowers

The 4th Annual Chalk It Up event is slated for Saturday, May 10, Mother's Day weekend. World renowned artist William Michael Kirby will illustrate his art according to this year's theme, May Flowers. In the days leading up to the event, Kirby will provide an Art Education presentation welcoming children of all ages at Guthrie Memorial Library, Children's Center, Third Floor.



Registration is open for both events. Space is limited, pre-registration is strongly encouraged.

To register online, visit <http://hanoverchamber.chambermaster.com/Events/>.

Be sure to visit downtown merchants during the Chalk It Up event for Second Saturdays' promotions, Celebrating Mothers!

## Downtown Beautification

The sweet smell and colorful display of flowers are set to line the areas in and around Center Square. For opportunities to sponsor Downtown Beautification, please visit the Hanover Chamber website for more details on how to get involved.

## Second Saturdays

Celebrate Mothers – May 10  
Strawberry Saturday – June 14  
Hanover Heritage Day – July 12  
Dog Days of August – August 9

## Upcoming Events

Chalk It Up - May 10  
Dutch Festival, MSH Booth – July 26

Join downtown...retailers, restaurants and discover Hanover.



## Sponsorship Opportunities

Main Street Hanover is dedicated to providing programs and events that support the community, made possible by sponsorships and donations.

Please consider sponsoring Main Street Hanover's Dutch Festival booth.  
Sponsorship Goal: \$2,000.

If you are interested in becoming a sponsor or making a general donation,

please direct payments to PEYDC. PEYDC serves as the fiscal sponsor to MSH, providing 501(c)3 status.

In order for your contribution to be tax-deductible, all monies should be directed / payable to PEYDC, 144 Roosevelt Ave., Ste. 100, York, PA 17401. Questions? Contact Kim Gross at [kgross@ycea-pa.org](mailto:kgross@ycea-pa.org) or 771-4583 ext. 3049. A receipt will be mailed for your records.

## HAYP Announces New Two New Events

Hanover Area Young Professionals had a great evening of networking and professional development at Hickory Fall's Cascade Room on March 27.

The Board members formally introduced themselves to the guests that evening along with information on how to become more involved with the group.

Membership, corporate sponsorships, marketing and event planning are committees that members are welcome to participate in.

Frank Lecrone, President at AquaPhoenix,

the trials and tribulations of making it in the professional workforce. Frank touched not only on the mindset needed in order to push through, but what he experienced starting AquaPhoenix.

If you would like more information or how to get involved with HAYP please contact Ashely Kuhn at 637-6130 or [akuhn@hanoverchamber.com](mailto:akuhn@hanoverchamber.com).

## Upcoming Events

HAYP Happy Hour  
Thurs., May 1, 5:30 -7:30p.m.  
Warehouse Gourmet Bistro & Brewpub  
7 Pennsylvania Ave., Hanover



Frank Lecrone, President, AquaPhoenix, chats with HAYP attendees.

Thurs., June 12, 5:30 -7:30p.m.  
*Speaker:* Attorney Steve O'Donnell from O'Donnell and Barr Law Group  
South Hills Golf Course  
925 Westminster Ave, Hanover

## Eye-Opener Breakfast

Wednesday, May 21, 7:30 a.m.

YWCA Hanover | 23 W. Chestnut St., Hanover

### Salutes:

Tanya Querry - Amish Markets  
 Jenn Jalloh, AT&T Mobility  
 Jack Stefano - Chick-fil-A  
 Angie Hartman, OSS Health  
 Linda Siegle - Siegle Law



Don't miss the YWCA Walk a Mile preview!

\$11/member; \$15/non-member

Breakfast sponsor:



We Put Our Members First.



Members 1st is proud to sponsor the Hanover Area Chamber of Commerce's Eye-Opener Breakfast.

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\*Must meet current eligibility requirements. Federally insured by NCUA. We do business in accordance with the Federal Fair Housing Law and Equal Credit Opportunity Act.

## Members Recognized at Breakfast



Thank you New Oxford High School for hosting the Hanover Chamber's Eye-Opener Breakfast. Many thanks to Penn National Insurance for sponsoring the event!

*L. to r.:* Mark Dixon, DenMark Business Solutions; Doug Howard, Growth Team Strategies; John Emanuel, Senior Helpers; Debbie Van de Castle, Guthrie Memorial Library; Danielle Nace, Senior Helpers; Rick Martz, Hickory Falls Family Entertainment Center; Harry McKean, New Age Assoc. (Chamber Director); exchange students Saireen Shupti, Bangladesh and Marko Dragosavljevic, Serbia; and Wayne Myers, Penn National Insurance, Breakfast sponsor.

**August 15, 2014**

**SAVE THE DATE!**

**2014 Hanover Walk A Mile In Her Shoes**

Benefits  
 Hanover Safe Home  
 Still Waters

For more information contact  
 Cindi Greco at  
[cgreco@medianaepa.com](mailto:cgreco@medianaepa.com)  
 or 717.465.0074

The Visiting Nurse Association (VNA) of Hanover & Spring Grove Hospice program is sponsoring its 6th Annual Butterfly Release in memory of and in honor of loved ones on Sun., June 1 at 3 p.m. at St. David's Evangelical Lutheran Church, 1032 Musselman Rd., Hanover.

The release will be preceded by a brief celebration of life service honoring all of those being remembered with the purchase of a Painted Lady Butterfly. Butterflies can be purchased for \$25 each by calling VNA Hospice at 637-1227 or by downloading an order form on the VNA's web site at [www.vnahanover.org](http://www.vnahanover.org).





# Be Connected

Please register for all events at Fax: 637-9127 or <http://business.hanoverchamber.com/events/>.

| Events  | RSVP  | Investment          |
|---|-------|---------------------|
| <input type="checkbox"/> <b>May 20</b><br><b>Membership Mixer</b> , 4:30 - 6:30 p.m.<br>Hanover/Adams Tennis Association, Held at the Gitt Mansion, 2001 Broadway<br>Attendees: _____ | 05/14 | _____ Complimentary |
| <input type="checkbox"/> <b>May 21</b><br><b>Eye-Opener Breakfast</b> , 7:30 a.m.<br>YWCA Hanover, 23 W. Chestnut St., Hanover<br>Attendees: _____                                    | 05/14 | _____ \$11/member   |
| <input type="checkbox"/> <b>June 3</b><br><b>Hanover Chamber Golf Outing</b> , 12 - 6 p.m.<br>Hanover Country Club<br><i>See insert for details and to register</i>                   | ASAP  | _____ See insert    |
| <input type="checkbox"/> <b>June 12</b><br><b>Membership Mixer</b> , 5 - 7 p.m.<br>Dr. Ross Orthodontics, 135 E Elm Ave. Hanover<br>Attendees: _____                                  | 06/05 | _____ Complimentary |
| <input type="checkbox"/> <b>June 18</b><br><b>Eye-Opener Breakfast</b> , 7:30 a.m.<br>Hickory Falls Family Entertainment Center, 110 Hickory Ln., Hanover<br>Attendees: _____         | 06/11 | _____ \$11/person   |
|   |       | <b>————— TOTAL</b>  |

Name: \_\_\_\_\_ Business: \_\_\_\_\_

Billing Contact: \_\_\_\_\_ Billing Address: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Card#: \_\_\_\_\_ Expiration: \_\_\_\_\_ Visa MC (circle one) CCV: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## Leadership Hanover Graduates Second Class



L. to r.: Gary Laird, President, and Ashley Kuhn, Operations Manager, Chamber; Ray Hoover, ERA Preferred Properties; Megan Eline, American Red Cross - Hanover Chapter; Shelley Dende, ERA Preferred Properties; Kim McBride, Northwest Savings Bank; and Derick Groft, Rager, Lehman & Houck.

The Hanover Chamber congratulates Leadership Hanover's second graduating class. Participants met one day a month for six months, the program focuses on key components of the community, including: education, economic development, health and wellness, local government and state government.

Leadership Hanover is a unique leadership program focused on discovering and developing the leader within yourself. The program is designed to help make you more successful by better knowing the Hanover area, networking with key business men and women throughout the community, and establishing strong relationships with other participants.

The third class will be forming soon! For more information, please contact Ashley Kuhn, Operations Manager, at 637-6130 or [akuhn@hanoverchamber.com](mailto:akuhn@hanoverchamber.com)



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# Earn YOUR Bragging Rights!

## Corporate & Community Challenge Sat., May 3 8 a.m. - 4 p.m.

Rain or shine

*Rally your friends, family or co-workers!*

Registration will be from 6:30 - 7:30 a.m. at the Hanover Area YMCA, 500 N. George St., Hanover. Day of registrations are welcome!

Visit <http://hanoverchamber.chambermaster.com/Events> for more information and to register!



**Biggest Loser Jay Jacobs**  
Final 4 Contestant  
NBC's Biggest Loser  
Season 11

Jacobs will show you how to find the healthy way during the Awards Ceremony. Learn how to challenge yourself and change behaviors to live a healthy lifestyle.

Sponsored by McKee Agency  
 Allstate  
(717) 646-8238

**Register today!** Checks should be made payable to the Hanover Area Chamber of Commerce at <http://hanoverchamber.chambermaster.com/Events> or at the event.

Hanover Chamber, 146 Carlisle St., Hanover, PA 17331  
Hanover Area YMCA, 500 N. George St., Hanover, PA 17331



Proceeds benefit the Chamber's Workforce Development programs.

Event partners:



Questions? Call the Hanover Chamber at 637-6130.